

**BIG PLANS?**  
THE RIGHT PARTNER





# Why EASTSHIP?



## Wide range of services

- |                             |                            |
|-----------------------------|----------------------------|
| <b>1</b> Project cargo      | <b>4</b> Port operations   |
| <b>2</b> Special transports | <b>5</b> On-site logistics |
| <b>3</b> Barge operator     | <b>6</b> Marine agency     |



## Experienced team

Our TEAM has a wide technical specter operational wise ensuring that we have the expertise to handle any operational challenge and deliver effective solutions for your logistics challenges.

✓ engineers  
✓ riggers

✓ welders  
✓ riggers

✓ forklift drivers  
✓ crane operators



## Large fleet

**+25**  
Trucks

**+84**  
Modular  
axles

Port  
cranes

Lifting  
equipment



## Great reputation

We can deliver complex solutions, including storage, documentation and clearance thanks to our strong network of partners and suppliers.



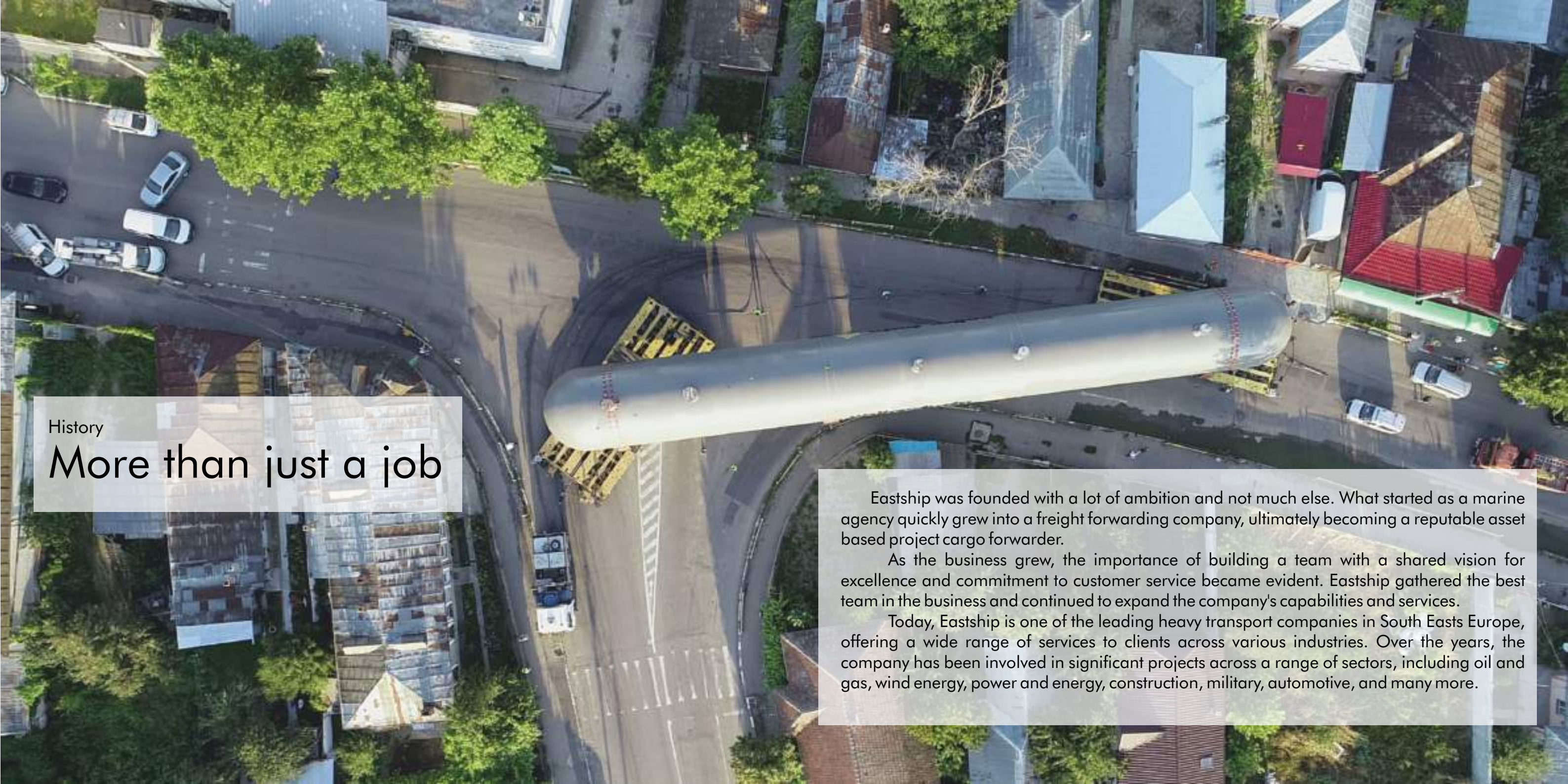
## High QHSE standards



Certified by  
BUREAU VERITAS





An aerial photograph of a residential street. A large, white, cylindrical object, possibly a ship's hull or a large pipe, is being moved by a yellow crane. The object is positioned horizontally across the middle of the frame. The street is lined with houses and trees. Several cars are parked on the left side of the street. The scene is captured from a high angle, looking down on the street.

History

# More than just a job

Eastship was founded with a lot of ambition and not much else. What started as a marine agency quickly grew into a freight forwarding company, ultimately becoming a reputable asset based project cargo forwarder.

As the business grew, the importance of building a team with a shared vision for excellence and commitment to customer service became evident. Eastship gathered the best team in the business and continued to expand the company's capabilities and services.

Today, Eastship is one of the leading heavy transport companies in South Easts Europe, offering a wide range of services to clients across various industries. Over the years, the company has been involved in significant projects across a range of sectors, including oil and gas, wind energy, power and energy, construction, military, automotive, and many more.



# Fleet

# +25 Trucks

Eastship relies mainly on MAN trucks in it's fleet, and for good reason. There are several key advantages of using MAN trucks that contribute to operational efficiency and customer satisfaction:



**Safety features:** MAN trucks are equipped with state-of-the-art safety features, including advanced braking systems, stability control, and driver assistance systems,



Safe and on time transportation of cargoes



**Maneuverability:** The agility and maneuverability of MAN trucks make them well-suited for navigating diverse terrains and tight spaces.



Shorter transport routes which translate into cost reductions.



**Reliability:** MAN trucks have a reputation for exceptional reliability, minimizing the risk of breakdowns.



On-time delivery of cargoes.



**Fuel efficiency:** MAN trucks are designed with advanced fuel-saving technologies, optimizing fuel consumption and reducing operating costs.

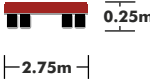
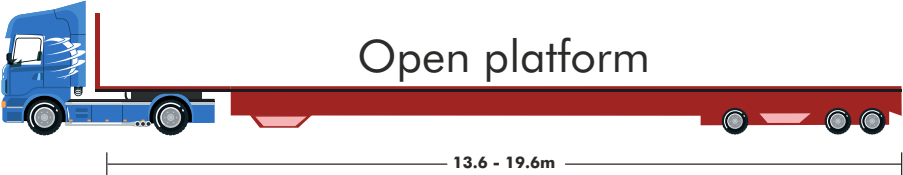
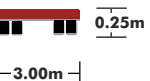
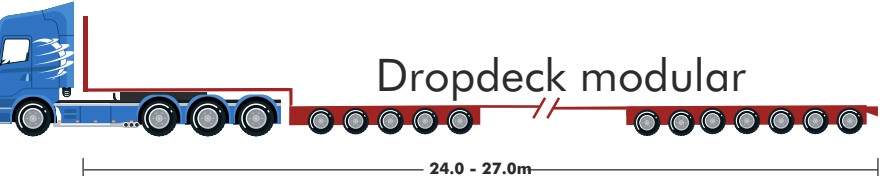
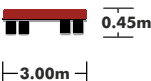
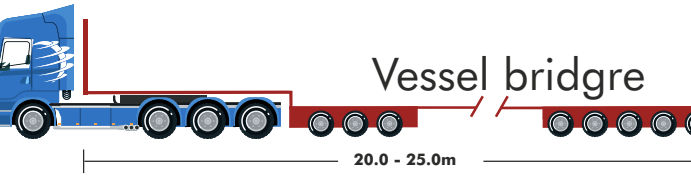
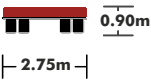
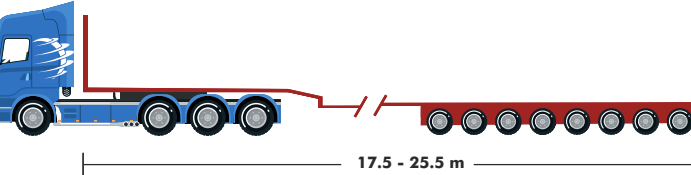
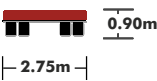
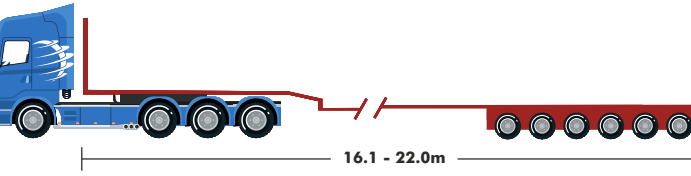
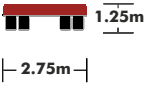
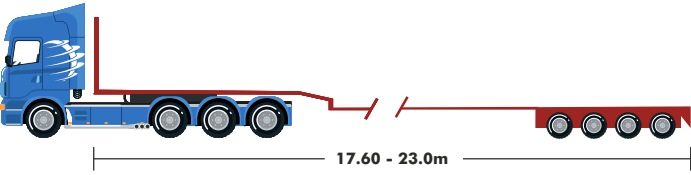
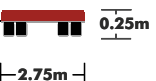
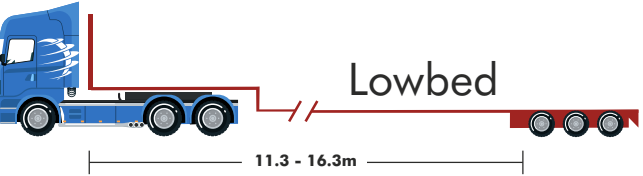
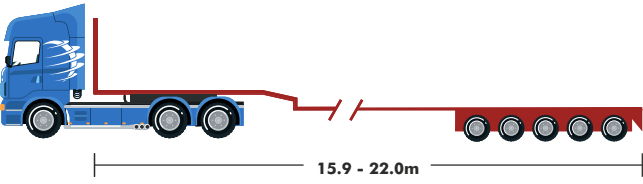
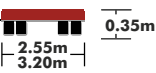
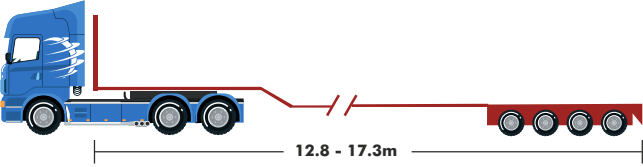
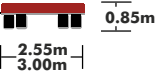
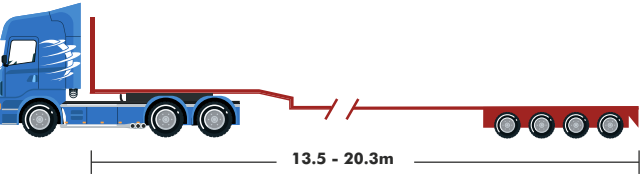
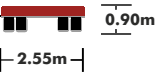
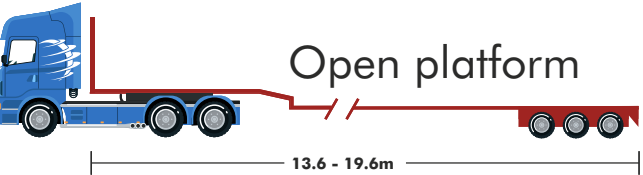


Reduced costs and a cleaner enviroment.



# Semi trailer fleet

Having a large fleet of diverse semi trailers from top brands allows us to handle various cargo types, sizes, and specifications, providing flexibility and efficiency in our project cargo transportation services. Whether it's flatbeds, low loaders or extendable trailers, our extensive fleet enables us to deliver exceptional solutions for our clients' unique needs.



**Kässbohrer**

**FAYMONVILLE**  
TRAILERS TO THE MAX

**KRONE**

**Goldhofer**

**SCHMITZ**  
**CARGOBULL**



## Modular trailers



# 84

Modular  
axles

At Eastship, we understand that offering customized and efficient solutions requires the right equipment. That's why we trust Goldhofer's modular trailers. With a remarkable three centuries of engineering experience, Goldhofer has consistently improved their trailer technology to ensure outstanding performance. Their expertise and continuous refinement allow us to provide our clients with versatile solutions that meet their specific needs.



A comprehensive portfolio of compatible equipment allows us to transport almost any cargo.

- tower adapters
- dropdecks
- vessel bridges
- turntables
- self propelled modules

**Goldhofer**





# 1 Project cargo

The set-up of Eastship, the experience of our group of colleagues, the equipment and financial strength proved out to result in planning accuracy and flawless execution for multiple projects carried out same time.





## 1 Project cargo

Case study:

# Kostolac power plant

Starting from 2016, Eastship has been a logistics partner for the Kostolac power plant construction project in Serbia.

This project has been a significant undertaking, with multiple challenges along the way, such as navigating complex transportation regulations, coordinating with different parties involved, and ensuring the safety and security of the cargo during transit.

Despite these challenges, our team has coordinated multiple truck loads and barge operations simultaneously, while maximizing port yard space and streamlining the dispatch process.

**700 000** Freight tons

**7 years** duration

**>25 million km** by truck

**>700 000 km** by barge

## Strong points



Sufficient staff to attend multiple truck loads and barge operations simultaneously



Comercially attractive



Long term predictability and reliability



Inside port capacity order to maximize stowage plans and yard layout according to order dispatch



Sufficient trucks and barges to match a tight delivery schedule



Financial strenght





1

## Project cargo

Case study:

# Rompetrol cogeneration plant

Eastship was a key logistic partner for the Rompetrol and KMG Midia cogeneration plant. team was involved in every aspect of the project, from the initial unloading of the cargoes, to arranging for port storage, securing road permits, and ultimately staging the equipment at the final destination

Our commitment to safety and attention to detail ensured that the project was executed flawlessly, and the cargoes were delivered on-time and on-budget.

## Strong points



Long term predictability and reliability



Comercially attractive



Sufficent staff to attend multiple truckloads and barge operations suimultaneously





## 1

## Project cargo

Case study:

# Romgaz - Iernut Power plant upgrade

Iernut power plant is the largest Romanian public investment in the last 30 years.

The project, which lasted for 2 years from 2018 to 2020, came with difficult requirements such as crossing tight serpentine of the mountains with 200+ tons of sensitive cargo.

In order to supply the site with materials according to the installation schedule, we came up with creative solutions such as interim storage layout arrangements.

## Strong points



Clear feasibility studies



Long term predictability and reliability proven by initial budget not being exceeded



Technical creativity





## 2 Special transports

The bigger and heavier it gets, the more comfortable we are in competing for the transportation of the cargo. Our team covers all technical and commercial aspects of a potential operation enabling Eastship to be on top of the list when it comes to transport supply of abnormal cargo.





## 2 Special transports

Case study:

# Porto Nogaro reactors transport

We were contracted to pick up 4 heavy reactors from a port in Italy where no suitable heavy lifter can reach. In less than one day we provided the most competitive solution for such a challenging load.

During the tight delivery schedule our team discovered that tide schedules were not matching reality and quickly came up with solutions such as ramp building and increasing the ballast capacity of the barge.

3 x 300 tons

1 x 795 tons

## Strong points



Advanced technical knowledge



Creative solutions



Experience which allowed us to consider all potential issues occurring during execution



Comprehensive method statement



Good reputation and a strong network of partners that can provide a tonnage on short notice without prior clearing all technical matters





## 2 Special transports

Case study:


# Midor project

Subcontracted by our long-term partners in Italy, Eastship flawlessly delivered the largest pressurized equipment ever built in Romania as part of the materials needed for the Midor project in Egypt. In a closely contested tender, our offer stood out as the most comprehensive, competitive, and technically feasible, with clearly stated terms through which we demonstrated and assumed responsibility.

Months of careful planning and preparation preceded the order, ensuring every detail was considered and every contingency planned for.

### Strong points

- ✓ Accurate planning and coordination of 30+ suppliers
- ✓ Clear feasibility studies
- ✓ Asset based trucking service
- ✓ Advanced technical knowledge for truck and barge loading and transport



Transporting the  
**LARGEST**  
pressurised vessel  
ever built in Romania

Total length **80 m**

Total diameter **9 m**

Total weight **365 tons**



2

## Special transports

Case study:  
Midor project





## 2 Special transports

Case study:

# Wartsila tanks

In 2022, Eastship was entrusted with the transportation of two massive tanks to the Damen shipyard in Galati. The sheer size of the tanks made it necessary to unload them at Constanta and then transport them by barge to their final destination in Galati. However, there was a unique challenge - the dock at Galati was higher than any barge that could transport this size of cargo.

This is where Eastship's expertise came into play. Our team devised a creative solution to the problem by stacking two rows of modular trailers on top of each other. This ingenious approach allowed us to unload the tanks safely and securely at the Galati dock, and transport them to the shipyard for their installation. This project showcases our staff's technical knowledge and innovative thinking,

### Strong points



Advanced technical knowledge



Creative solutions



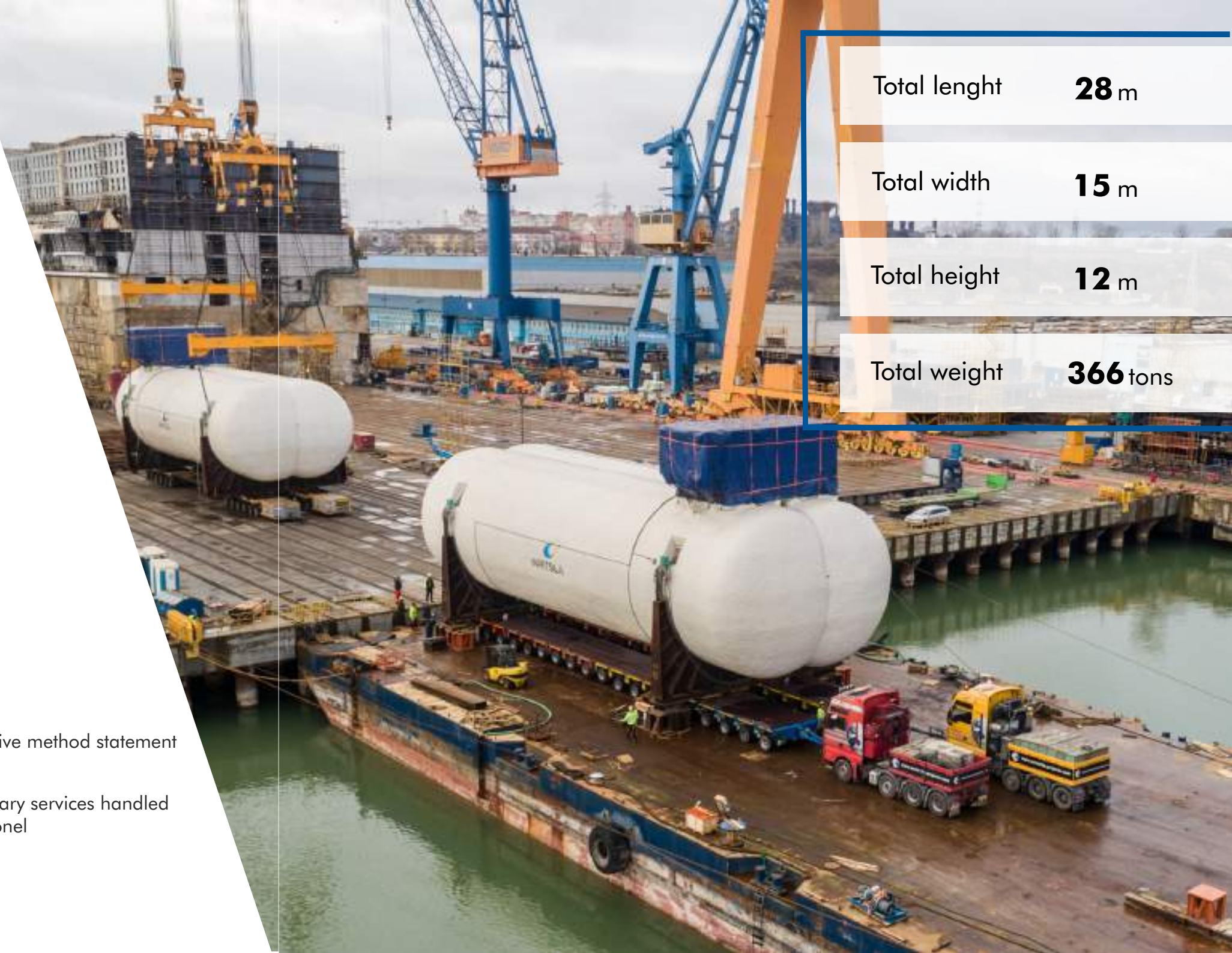
Easy access to special barges



Comprehensive method statement



Complementary services handled by own personel



Total lenght **28** m

Total width **15** m

Total height **12** m

Total weight **366** tons



## 2 Special transports

Case study:

# L.N.G. tanks

In 2022, Eastship was entrusted with the transportation of two massive tanks to the Damen shipyard in Galati. The sheer size of the tanks made it necessary to unload them at Constanta and then transport them by barge to their final destination in Galati. However, there was a unique challenge - the dock at Galati was higher than any barge that could transport this size of cargo.

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### Strong points



Advanced technical knowledge



Creative solutions



Easy access to special barges



Comprehensive method statement



Complementary services handled by own personel

Total lenght **28** m

Total width **15** m

Total height **12** m

Total weight **366** tons





2

## Special transports

Case study:  
LNG tanks





Case study:

# HVT transport to nuclear Power plant

In 2022, Eastship was entrusted with the transportation of two high voltage transformers to the Cernavoda nuclear power plant. Given the tight delivery schedule of just three days, our team had to come up with a creative and efficient solution to transport the transformers as quickly and safely as possible. We decided on a combination of barge and truck transportation, with the transformers being transported by barge to Cernavoda and then by truck to the delivery site.

The successful delivery of the transformers required meticulous planning and attention to detail, as well as strict adherence to safety protocols. Our team ensured that every aspect of the delivery, including staging and unloading, was executed with the highest level of precision and care.

## Strong points



High HSEQ standards



Technical creativity



Inside engineering



Asset based trucking service





# 3 Barge operator

Eastship is regularly involved in the trade to and from countries such as:

Austria Slovakia Hungary Serbia Bulgaria Russia  
Azerbaijan Kazakhstan Turkmenistan Uzbekistan



Loading



Unloading



Ramp building



Port operations



Lashing



## 3 Barge operations

Case study:

# Jingbo project

Out of the many barge operations we undertake each year, we have decided to highlight this particular one. Despite the transportation of two reactors of this magnitude seeming like a challenge in its own right, the actual difficulty lay in accommodating them onto a relatively small barge. However, through precise execution of a Ro/Ro loading , the Eastship team managed to successfully fit the two reactors with only a few centimeters of leeway.

## Strong points



Precise execution



Advanced technical knowledge

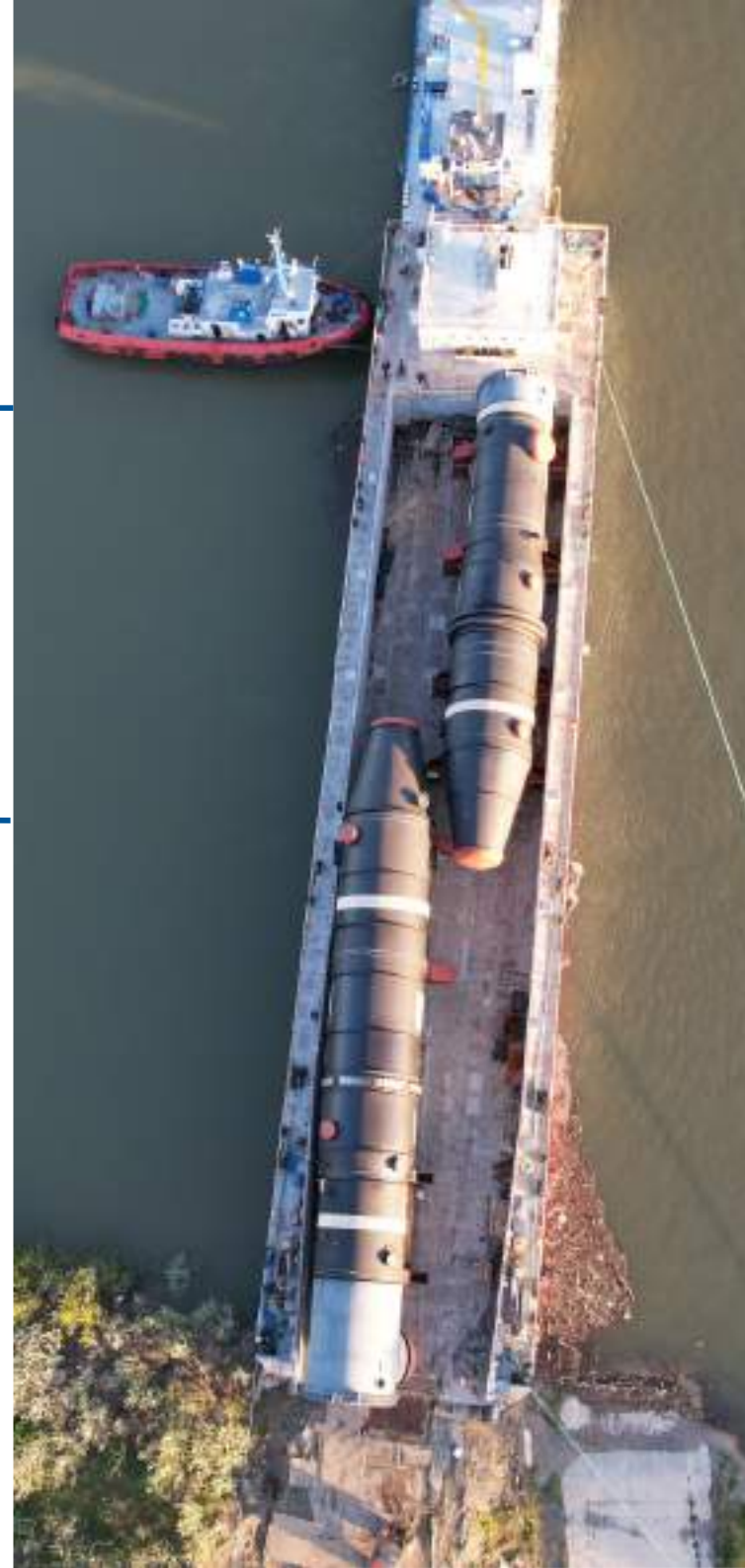


Complementary services handled by own personel

**750 & 550** tons weight

**40.5 m** lenght

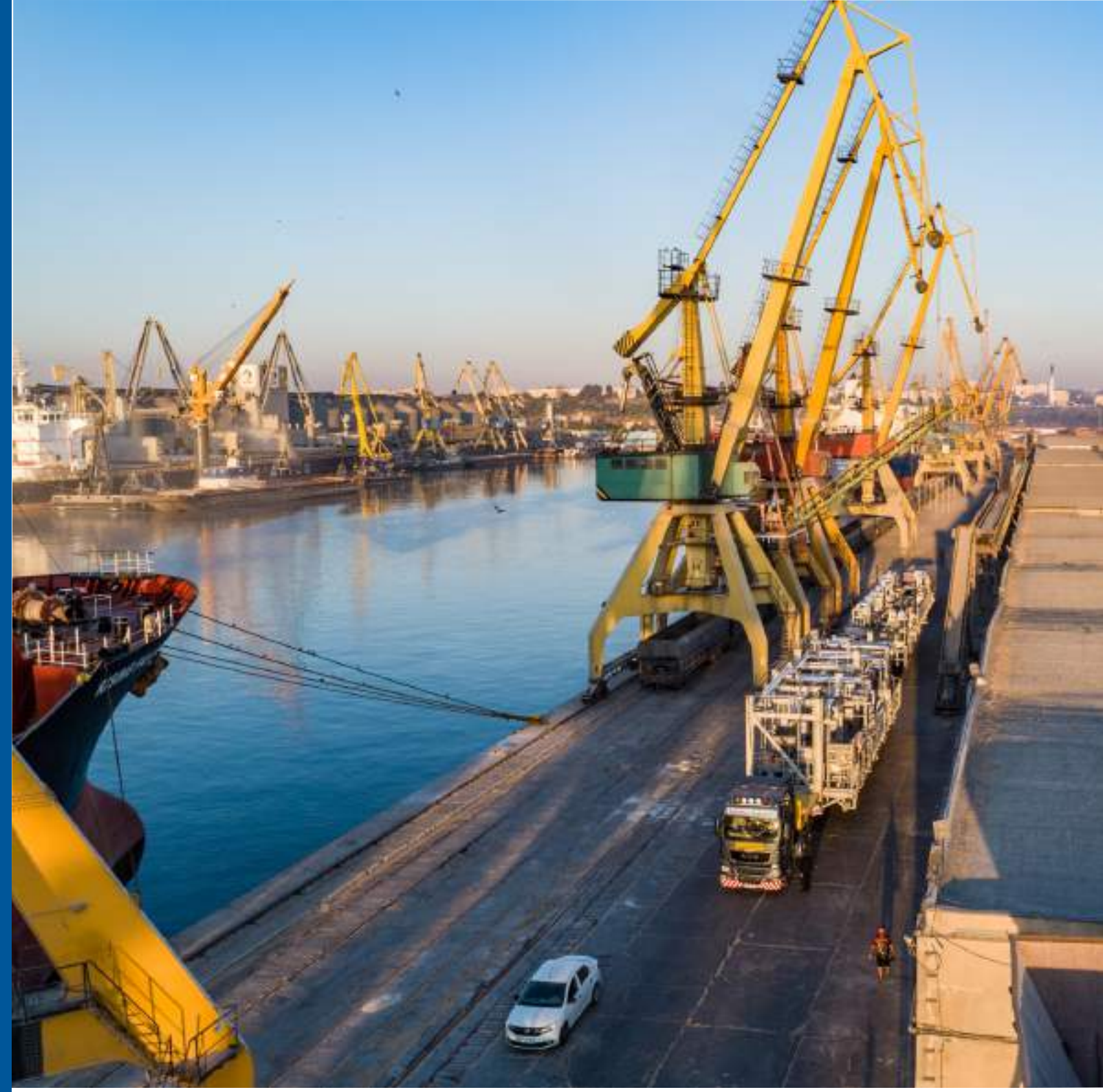
**6.6 m** diameter





# 4 Port services

We offer to our clients a wide variety of port services, starting from pure forwarding and going as far as complex engineering, such as lifting & lashing plans, lashing services, cargo packing, etc. No matter if it's about project cargo, bulk cargoes, steel or heavy creative solutions matched perfectly into the big picture of clients's needs: technically feasible and competitive pricing.





## Comprehensive solutions

Every project is unique and requires a tailored approach to ensure safe and efficient handling, especially in port operations. That's why we provide detailed calculations and planning for each project we undertake.

Our experienced team takes into account various factors such as the cargo's dimensions, weight, and characteristics, as well as the vessel's capacity, lifting and rigging equipment, and port infrastructure. Based on these factors, we develop:

- ✓ **stowage and securing plans** that ensure the cargo is positioned and secured properly for transit.
- ✓ **lifting and rigging plans** that outline the sequence of lifts and equipment to be used, including
- ✓ **load calculations** that take into account the cargo's center of gravity and the stability of the lifting equipment.
- ✓ **storage and site layout plans** that ensure the cargo can be efficiently stored on the port and moved to the final destination without any delays or complications.

At Eastship, we don't just stop at planning. We also have the capability to execute the plans ourselves, handling the actual port operations with our skilled team and specialized equipment.

### Strong points

- |   |  |
|---|--|
| ✓ Sufficient staff to manage multiple operations simultaneously | ✓ Fast issuance of lifting & lashing plans |
| ✓ Inside engineering  | ✓ Good reputation                          |
| ✓ Experienced staff   | ✓ Large volumes carried out annually       |





# 5 On site logistics

The Eastship crew has a wide technical specter operational wise, including certified electricians, welders, riggers, forklift drivers, crane operators, engineers and our stock of equipment includes hydraulic jacks, skidding & rolling equipment necessary for positioning / removal to / from foundation different manufacturing equipment.



We can place high or medium voltage transformers on rails without using cranes that can damage the high and medium voltage cables and equipment surrounding.



We can dismantle and position large manufacturing equipment



We can arrange for safe temporary storage





Case study:

# lernut power plant

As part of the lernut project in 2024, Eastship transported seven autoclaves over a distance exceeding 700 kilometers. Each autoclave measured 24 meters in length, 3.3 meters in height, 3 meters in width, and weighed 45 tons.

For the internal movement at beneficiary's premises, we have used a tailor made system engineered, built and operated by our crew.

We designed and constructed robust trolleys, each capable of supporting 45 tons, and mounted them on rails. The autoclaves were carefully placed onto these tailor-made trolleys, and a specialized pulling system was employed to transport them to their final locations.

Utilizing a jacking and skidding system, we systematically removed the trolleys and rails, lowering the autoclaves to their designated final destination.

### Strong points



Avoiding risks by handling all aspects



Inside engineering



Inside engineering



Technical creativity

Total length **24** m

Total width **3** m

Total height **3.3**m

Total weight **45** tons





5

## On site logistics

Case study:  
lernut power plant





# 6 Marine agency

**+150** vessel calls  
per year

## Services

■ Port Disbursement Account (D/A)  
checking, validation, and negotiation for  
local and international customers

■ Port /customs and immigration  
clearance

■ Berthing / un-berthing procedures  
MilahaDischarge / loading  
arrangements and supervision

■ 24/7 monitoring and coordinating all  
cargo and port operations

■ Final Disbursement Account (FDA)  
arrangements

■ Bunker, water, and provisions supply

■ Technical supplies: engine-deck,  
galley-cabin stores, BA charts etc.

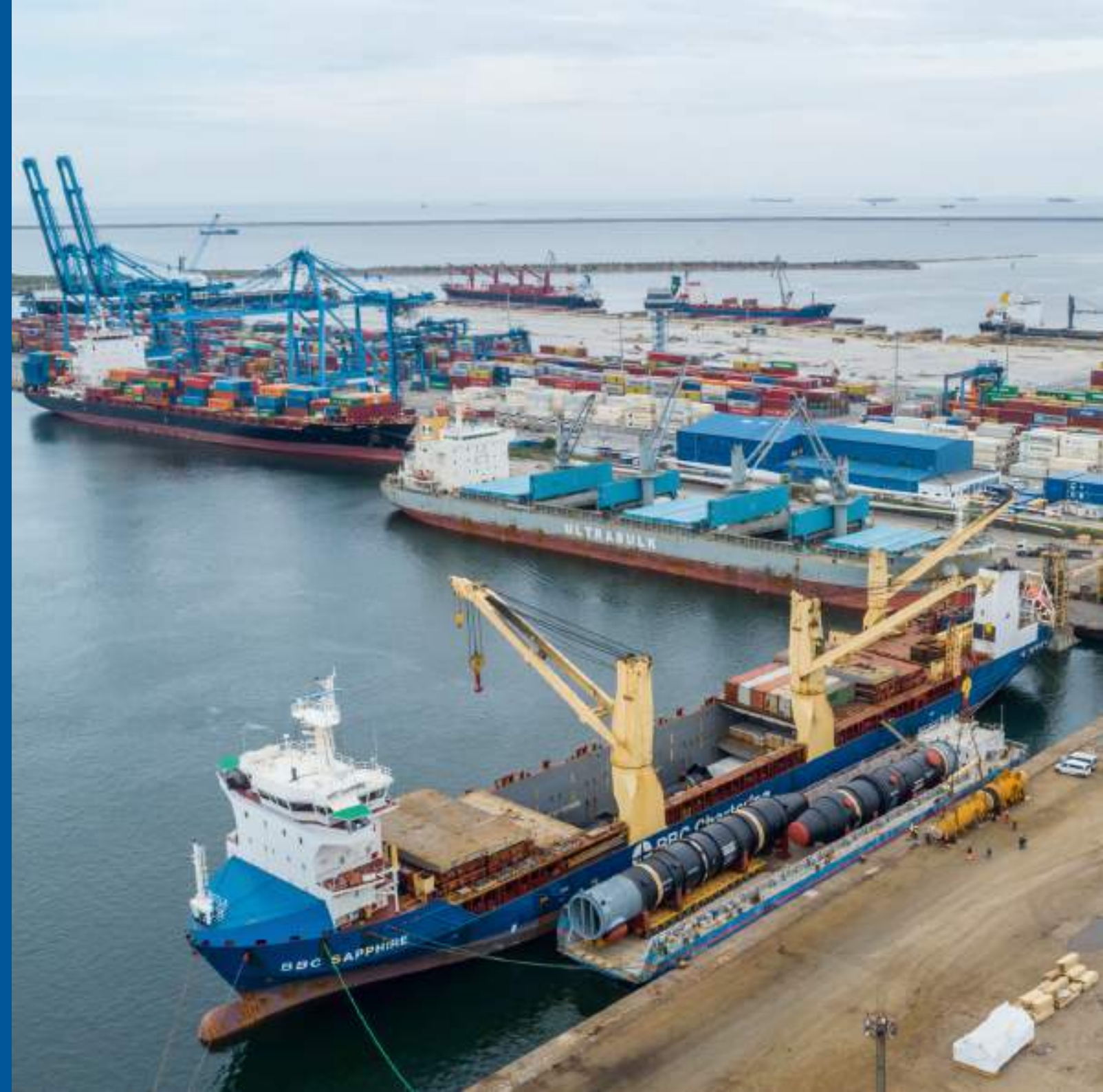
■ Waste and garbage removal

■ Miscellaneous spares

■ Boat hire arrangements for surveyors

■ Firefighting equipment and appliances  
(portable items)

■ Crew visas, sign on/off, port passes





# Scarabeo 9 and Benguela Gem

Between 2019 and 2021, Eastship provided exceptional marine agency services for two notable projects. Our team successfully supported the offshore Rig Scarabeo 9 of Sapiem during its contract in the Black Sea, and the construction of m/v Benguela gem of DeBeers Marine at the Damen shipyard.

Despite the unique demands of each project, our agency department remained dedicated and committed to delivering consistent, long-term, and exhaustive work. Our efforts were rewarded with positive feedback from our customers, which served as confirmation that we are on the right track and upholding our business values.

## Strong points



Sufficient staff to manage multiple operations simultaneously



Accurate and timely reporting



Financial strenght



24/7 monitoring and coordinating all operations



Fast reactions on client`s short notice requests





# Health, Safety, Environment and Quality, (HQSE) policy

We are committed to ensuring that our employees and partners are well-trained and adhere to strict regulations to prevent accidents and minimize the environmental impact. Additionally, we maintain high quality standards in all our services to meet the needs of our clients.

Our priorities are:

- ✓ Uncompromising focus on safety
- ✓ Employee engagement
- ✓ Customer satisfaction
- ✓ Continual improvement
- ✓ Minimizing environmental impact



Certified by  
**BUREAU VERITAS**



ISO14001







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